Subject	TRAINING & DEVELOPMENT		
Roll No.		Marks	60 Marks
Total No. of Questions	7	Duration	3 Hours
Total No. of printed pages	1	Date	26.09.2017

Note: Q1 is compulsory and solve any FOUR from the remaining SIX questions.
Q1) 20 Marks (Compulsory)

Mention and explain in detail the traditional methods of training

Attempt Any FOUR from the Remaining SIX Questions

Q2) *Any two from (a) or (b) or (c) ——————— (5x2) = 10 Marks*
a) What is training using simulation? Explain with example
b) What are the components of TNA (Training Needs Assessment)?
c) What is Training?

Q3) *Any two from (a) or (b) or (c) ——————— (5x2) = 10 Marks*
a) What is e-training?
b) What is meant by Transfer of Training?
c) What are GAPS or PRESSURE POINTS leading to Training

Q4) *Any two from (a) or (b) or (c) ——————— (5x2) = 10 Marks*
a) What are the advantages of doing a TNA
b) What are the advantages of e-training?
c) Mention the key requirements of a successful training process

Q5) *Any two from (a) or (b) or (c) ——————— (5x2) = 10 Marks*
a) Under what circumstances is e-training helpful?
b) What are MDP's?
c) What are the disadvantages of e-training?

Q6) *Any two from (a) or (b) or (c) ——————— (5x2) = 10 Marks*
a) Explain the reinforcement theory of learning
b) Why should MDP's be separately focused on?
c) What capabilities get acquired during learning?

Q7) *Any two from (a) or (b) or (c) ——————— (5x2) = 10 Marks*
a) Explain the social learning theory
b) What is coaching / counseling?
c) What are the various components of e-learning?