VPM's DR VN BRIMS, Thane Programme: MMS (2017-19)

First Semester Examination December 2017

Subject	IT for Management (Online Exam.)			
Roll No.		Marks	60 Marks	
Total No. of Questions	7	Duration	3 Hours	
Total No. of printed pages	4	Date	19.12.2017	

Note: Q1 is compulsory and solve any FOUR from the remaining SIX questions.

Q1) 20 Marks (Compulsory)

Open a new excel workbook and name it as your <RollNo - IT for Mgmt>

Type the following in the Sheet 1 created above

Sr.No.	Sales Person	Target (Rs.)	Sales Done (Rs.)	Achieve- ment (%)	Bonus (Rs.)
1	Ramesh	100000	135000		
2	Suresh	150000	200000		
3	Harish	200000	175000		
4	Paresh	250000	280000		
5	Vidya	300000	500000		

- a) Find out the achievement of each salesperson in terms of percentage (%)
- b) Bonus to be calculated by the following logic:
 - i. If achievement is upto 25%, Bonus is 15% of difference between Sales Done and Target
 - ii. If achievement is between 25% & 50%, Bonus is 35% of difference between Sales Done and Target
 - iii. If achievement is above 50%, Bonus is 45% of difference between Sales Done and Target
- c) Sort the Salesperson on the basis of their Achievements
- d) Using Conditional Formatting identify the Salesperson who have achieved less than 15% and more than 50% using data bars
- e) Create a Bar chart for the sales persons showing their Targets, Achievements & Bonus received

Attempt Any FOUR from the Remaining SIX Questions

Q2) Any two from (a) or (b) or (c) ———— (5x2) = 10 Marks

a) Using the data from Q1) Write a letter to the 5 Salesperson using Mail Merge and mentioning the details of their targets, sales done, achievements and respective bonuses.

<Todays date>

Dear <Sales Person>,

This is to inform you that during the last quarter, your sales target was Rs. <Target> and you have made sales worth Rs. <Sales Done>.

Your performance was <Achievement> and you are entitled for a bonus of Rs. <Bonus>.

Warm Regards

Sales Head

Save the file as your <Roll No - IT For Mgmt>

b) In Sheet 2 of your file type the following:

	Α	В	С
1	Date of Birth	Today's Date	Age (in Years, Months & Days)
2	<enter birth="" date="" of="" your=""></enter>	<enter to-<br="">day's date using the correct function></enter>	<calculate age="" correct<br="" the="" using="" your="">function and display the result in the following format> Years, Months & Days.</calculate>

Please ensure that the date format is DD/MM/YYYY and not MM/DD/YYYY.

- c) Create a PowerPoint presentation, save it as your <Roll No IT for Mgmt>. Make 5 slides using the data from Q1.
 - i. Create a standard template for all slides with the following
 - 1. Background color of all slides must be 'Dark Blue'
 - 2. Font color should be light blue
 - 3. Headings should be font 'IMPACT' size 40
 - 4. Content should be font 'IMPACT' size 30
 - 5. Create a box and type your 'Roll No' inside the box and make it as a logo, to be displayed on all slides except first slide
 - 6. Insert a FOOTER mentioning 'IT for Management' in the centre, today's date on the left side & slide number on right side

- Slide 1 Title Slide Q2-C
- Slide 2 show the table with complete data
- Slide 3 Show the table as per the descending order of achievements
- Slide 4 Show the table with conditional format
- Slide 5 Show the graph as per Q1.e.
- Q3) Any two from (a) or (b) or (c) ——— (5x2) = 10 Marks
 - a) In Sheet 3 of your file type the following:

	Α	В	С
1	Sachin Ten- dulkar's de- but	Retired on	Career Duration (in Years, Months & Days)
2	15/11/1989	16/11/2013	<calculate and="" career="" correct="" display="" duration="" following="" format="" function="" in="" of="" playing="" result="" sachin's="" the="" using=""> Years, Months & Days.</calculate>

Please ensure that the date format is DD/MM/YYYY and not MM/DD/YYYY.

- b) In the same PowerPoint Presentation file create new slides
 - ii. Create slides 6 to 10, with the following contents:
 - 1. Slide 6 Title Slide Q3-B
 - 2. Slide 7 Heading MS WORD

Contents – write what you have learnt (5 points)

3. Slide 8 - Heading - MS Excel

Contents – write what you have learnt (5 points)

4. Slide 9 - Heading - MS PowerPoint

Contents – write what you have learnt (5 points)

5. Slide 10 – Heading – Summary

Contents – write how will it help you (5 points)

- c) In the same PowerPoint Presentation file create new slides
 - iii. Create slides 11 to 16, with the title as Q3-C and following contents:
 - 1. Create 6 slides to present to the Management on WHY, WHAT, WHO, WHERE, WHEN and HOW the Annual Day should be

Q4) Any two from (a) or (b) or (c) ———— (5x2) = 10 Marks

a) Create a new sheet 4 in your file with the following data

	Α	В	С	C D	
1	Item	Loan Amount	Rate of Interest	Tenure	EMI
2	Home	50 lakhs	8.3% p.a.	20 years	?
3	Car	7 lakhs	11% p.a.	5 years	?

Find out the EMI for above two items using the correct function in column E

- b) Create an appropriate graph in the same sheet using the above data
- c) Add 2 new slides to your PowerPoint presentation file with heading as Q4-C.

Use the data in Q4)a) and present the data and graph

Q5) Any two from (a) or (b) or (c) ———
$$(5x2) = 10$$
 Marks

a) Create the following table in a new sheet 5 in your file

	Α	В	С	D	E	F	G	Н	I
1		First	Middle	Last			SSC		
<u>'</u>	Sr No	Name	Name	Name	Gender	City	%	Grade	Class
2	1	Anil	В	Kale	Male	Mumbai	37%		
3	2	Sunila	С	Gore	Female	Pune	55%		
4	3	Ramesh	D	Gala	Male	Mumbai	78%		
5	4	Shakti	E	Shah	Female	Pune	69%		
6	5	Dinesh	F	Mistry	Male	Pune	34%		
7	6	Gauri	G	Patel	Female	Mumbai	89%		

- The data in Columns E and F must be entered using DROP DOWN LIST
- Insert a new column in between D & E and name the column heading as 'Full Name'. write the function to create the Full Name with <Last Name> <First name> <Middle Name>
- Find out the grade of each student using the following logic :

Percentage	GRADE	CLASS
< 35%	E	FAIL
>=35% - <45%	D	PASS
>=45% - <60%	С	SECOND
>=60% - <75%	В	FIRST
>=75%	Α	DISTINCTION

- b) Create a graph of the above data in the same sheet
- c) Create 2 new slides in the Power Point presentation file with heading as Q5-C. Use the data in Q5)a) and present the table and graph

Q6) Any two from (a) or (b) or (c) ———
$$(5x2) = 10$$
 Marks

- a) Using the SAME DATA as mentioned in Q5)
 Insert a pivot table in a new sheet in the same file to find out the performance of Females City wise
- b) Using the same data as mentioned in Q5) Insert a pivot table in a new sheet in the same file to find out the performance of Females Grade wise
- c) Arrange the data in a new sheet 6 in descending order of 'Percentage' then City then Last Name and then First Name

Q7) Any two from (a) or (b) or (c) ———— (5x2) = 10 Marks

a) Add a new slide to your PowerPoint presentation file and create an organization structure chart for your institute based on the following table below:

Chairman
Director & Board of Trustees under Chairman
HODs of Marketing, Finance, HR & Operations under Director
3 Professors under each HOD
2 Asst. Professors under each Professor for all Departments
1 Lecturer and 1 Research Associate under each Asst. Professor for all departments

- b) Create Animations to the above slide in a way that Chairman comes first followed by others in a hierarchical order.
- c) Add the same slide transitions to all slides of the PowerPoint presentation file and save it.

Please SAVE and CLOSE all the 3 files (Word, Excel & PowerPoint). Create a folder with your <Roll No – IT for Management> and copy all the 3 files in that folder.