

#### Dr. V. N. Bedekar Institute of Management, Thane Teaching Plan (MMS/PGDM) Academic Year (2017-2018)

Programme Name: MMS / PGDM: MMS

Name of the Course: Competency & Performance Management Systems

Maximum marks: 100 No. of Sessions: 10

Name of the Faculty: Prof Kanchan Akshay

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Weblink:

#### **Learning Objectives:**

1) Apply the theoretical and practical aspects of performance management in the organization.

2) To know the various reward and recognition systems used by the organization to motivate its employees

- 3) To identify various dangers of poorly implemented performance systems
- 4) To know the current industry practices of appraising employees
- 5) To identify and create various competencies required for an organization.

#### **Reference Books:**

**Performance Management by Herman Aguinis** 

Competency Mapping by Seema Sanghi

Performance Management and Appraisal Systems-HR tools for global competitveness by T.V Rao

**Effective Performance Appraisal by James Neil** 

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### Plan:

Session No	Topics to be covered	Books referred/ Recommended/ References- Print/Articles/ News/Research papers/ Online database/ Software /Simulations used	Learning outcomes	Evaluation of Students understanding by MCQs, Quiz, Short Test
1	Introduction to Competency- Concept and Role	Power point presentations and books referred Competency  Mapping chapter 1	Basic Understanding concept of Competency and its relevance to modern day Organizations.	
2	Models of Competency	Power point presentations and books referred Competency  Mapping chapter 2	Understanding various models of competencies and its uses in the industry	
3	Competency mapping	Power point presentations and books referred Competency  Mapping chapter 4	Gaining knowledge about the various methods of data collection in mapping process process	
4	Introduction to Performance Management- definition, advantages, dis advantages of	Power point presentations and books referred Performance  Management by Herman Aguinis chapter 1	To understand the basics of PMS in the organization	



	i	reducine real (2017 2010)	
	poorly implemented PMS		
5	Performance Management System and its	Power point presentations and books referred Performance	To understand the process of PMS
	role, determinants and the process of PMS	Management by Herman Aguinis chapter 2	
6	Conducting Staff Appraisals- Need, Job	Power point presentations and books referred Performance	To understand the process and Class test
	Description, Process, Skills required	Management by Herman Aguinis chapter 6	implementation of appraisal
7	Employee Development – Career	Power point presentations and books referred Performance	To understand the activities that
	development,360 as development tool,	Management by Herman Aguinis chapter 8	would help in successful
	Performance linked with career development		implementation of development
			plan
8	Reward for Performance- Reward System,	Power point presentations and books referred Performance	Various rewards systems used by
	Components of Rewards, Objectives of	Management by Herman Aguinis chapter 10	the organization to motivate
	Rewards, Linking Performance with Rewards		employees
9	Performance Consulting- Concept, Need for	Power point presentations and books referred Performance	To understand the concept of
	Performance Consulting, Design for	Management by Herman Aguinis chapter 9	consultant in PMS and its
	Performance Consulting		relevance today
10	Class Test & Presentations	-	
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## 2. Practical Approach: Other activities (Atleast 4 distinct activities)

Sr. No.	Activity Name	Topic Coverd	Learning outcomes	Source
1	Role Play	Conducting Staff appraisal	Students would know how to	



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			conduct staff appraisal
2	Group Discussion	Monetary Rewards vs Non	Importance of rewards and
		monetary Rewards	recognition
3	Business Quiz / Business News sharing	Articles to presented from	To make the well versed with
		Human Capital	the current news
4	Videos / Simulation	Videos on process of PM in the	To know the best practices of
		organization	the industry
5	Use of Softwares and Labs		

#### **Evaluation:**

#### I) Internal:

Component	Details	Marks
Class Test	2 class test shall be conducted 10 marks each	20
Presentation	Students would be assessed on the individual presentation given	10
Case Study	Atleast 5 case studies would be discussed and students shall be evaluated as per their contribution in the discussion	10
Participation		
Others		

**Signature of Faculty** 

**Signature of the Co-ordinator**