

HPL 01

Roll No.

Total No. of Printed Pages : 01

Total No. of questions : 5

Duration : 3 Hours

Maximum Marks : 60

Note:- 1] Attempt any four questions

2] All questions carry equal marks

Q. 1 What is effective of delegation? Why is it necessary? Why do leaders and/ or their followers refuse to have proper delegation? [15 marks]

Q. 2 What are the major leadership functions? What skills a high performing leader is expected to have? Explain the above briefly. [15 marks]

**Q. 3 What personality traits a leader should not have?
Is a leader expected to be born as a leader? Can we develop leaders? [15 marks]**

Q. 4 Explain different types of conflict. How should a leader deal with such conflicts?

Q. 5 Write short notes on Any Three of the following:- [15 marks]

A] Positive thinking

B] Martin Seligman's theory of learned helplessness and learned optimism.

C] Usefulness of teams

D] Gallup's approach to managing for high performance