MMS-IT

28-04-2010

## **DS02**

Decision Science

Total No Of Questions:7

Duration (hrs): 3

Total No Of Printed Pages :3 Maximum Marks: 60

Date: April 2010

NB: 1) Attempt any Five questions

2) Figures to the right of the question indicates full marks

3) Graph paper and statistical table will be provided on request

Q1 A) Explian the terms

i) EMV

ii) EOL

(4)

B) A Company is considering the introduction of a new product to its excisting product range. It has defined two levels of sales as 'high' and 'low' on which to base its decision and has estimated the changes that each market level will occur, together with their cost and consequent profits or losses. The information is summarized below

| State of nature | probability | Courses of action             |                                      |  |
|-----------------|-------------|-------------------------------|--------------------------------------|--|
|                 |             | Market the product<br>(in Rs) | Do not market the product<br>(in Rs) |  |
| High Sales      | 0.3         | 150                           | 0                                    |  |
| Low Sales       | 0.7         | -40                           | 0                                    |  |

The company's manager suggests that a market research survey may be undertaken to provid further information. On past experience with a certain market research organization the marketing manager assesses its ability to give good information in the light of subsequent actual sales achievement as follows

| Market research          | Actual Sal  | les        |
|--------------------------|-------------|------------|
|                          | Market High | market low |
| High Sales forecast      | 0.5         | 0.3        |
| Indecisive survey report | 0.3         | 0.4        |
| Low sales forecast       | 0.2         | 0.3        |

The market research will cost Rs 20000. State whether or not there is a case for employing the market research organization

Q2 A) Explain the theory of dominanace in the solution of reactangular games?

(4)

(8)

| B) Sof       | ve the follo         |                |              | n of gar | ne grap        | hically      |                                    |  |
|--------------|----------------------|----------------|--------------|----------|----------------|--------------|------------------------------------|--|
| Player       | Λ                    | Play           | 3            | -3       | 7              |              |                                    |  |
| Player       | A                    |                | 5            |          | -6             |              |                                    |  |
|              |                      | 4              | <b>*</b>     | 111      | -94            |              |                                    | (8)  |
|              |                      | le equ         | ation me     | odel in  | brief. A       | lso state Bl | .UE property of                    | OLS  |
| esti         | imator.              |                |              |          |                |              |                                    | (4)  |
|              | ermediate            |                | are bas      | ed on a  | sample         | of 10 obse   | rvation are give                   | n as follow:   |
| 1,           |                      |                | у            |          | $\mathbf{x}_1$ | 3            | X2                                 |  |
|              |                      | v              | 1310         |          | 834            | 6            | 3                                  |  |
|              |                      | X <sub>1</sub> | 1510         |          | 620            |              | 110                                |  |
|              |                      | $\mathbf{x}_2$ |              |          |                | 6            | 08                                 |  |
| mean of Y    | = 1030 r             | nean o         | $fX_1 = 1$   | 08 me    | an of X        | $_2 = 100$   |                                    |  |
| fit a regres |                      |                |              |          |                |              |                                    |  |
|              |                      |                |              |          |                |              |                                    | (8)  |
| Q4 A) Wha    | at is multic         | colline        | arity? H     | low do   | you det        | ect multico  | llinearity?                        |  |
|              |                      |                |              |          |                |              |                                    | (4)  |
|              | the conditi          |                |              |          |                |              | 310 212                            |  |
|              |                      | a Esti         | mate the     | model    | using V        | VLS metho    | d taking Deman                     | d as   |
| dependent    | variable             |                |              |          |                |              |                                    |  |
| Di:          | 10                   | 20             | 23           | 25       | 42             |              |                                    |  |
| Pi           | 8                    | 7              | 23<br>6<br>5 | 4        | 3              |              |                                    |  |
| Var (ui)     | 1                    | 4              | 5            | 2        | 1              |              |                                    |  |
| Where D:     |                      |                |              |          |                | of disturba  | ince term                          |  |
|              | To the second second |                |              |          |                |              |                                    | (8)  |
| Q5: A) W     | hat are the          | comp           | onents       | of time  | series?        | State atleas | t one example of                   | 1.0  |
| component    |                      |                |              |          |                |              |                                    |  |
|              |                      |                |              |          |                |              |                                    | (4)  |
| average      | es also cale         | ulate          |              |          |                |              | king 4 yearly m<br>fluctuations by | The state of the s |
|              | icative Mo           |                |              | 1000     |                | 1007         | 1000                               | 1000   |
| Year:        | De Labbet            | 1995           |              | 1996     |                | 1997         | 1998                               | 1999   |
| Sales (1     | Rs Lakhs):           | 400            |              | 240      |                | 560          | 480                                | 320  |

 (8)

Year: 2000 Sales (Rs Lakhs): 640 Q6 Answer any two.

- 1) Hetroscedacity
- 2) Autocorrelation
- 3) Decision tree
- 4) Forecasting methods

(12)

## Q7) Solve any two

 The following are the residuals of a two variable model. Compute D.W. statistic 'd' & test for the presence of Auto Correlation.

| Year | et    |
|------|-------|
| 2000 | 2.26  |
| 2001 | 1.71  |
| 2002 | 2.27  |
| 2003 | 3.09  |
| 2004 | 1.55  |
| 2005 | 0.35  |
| 2006 | -0.92 |
| 2007 | -1.9  |
| 2008 | -2.58 |
|      |       |

Lower limit of 'd' = 1.08Upper limit of 'd' = 1.36

2) Fit a second degree curve for the following data and estimate for 2010

| Year:        | 2004 | 2005 | 2006 | 2007 | 2008 |
|--------------|------|------|------|------|------|
| Production   | 8    | 12   | 15   | 7    | 8    |
| (thousand to | ns)  |      |      |      |      |

3) The oil India corporation (OIC) is considering whether to go for an offshore oil drilling contract to be awarded in Bombay High. If OIC bid, the value would be Rs 600 million with a 65% chance of gaining the contract, the OIC may set up a new drilling operation or move already existing operation which has proved successful to a new site. The probability of success and expected returns as follows

| Outcome | New drilling | operation     | Existing drilling                      | Existing drilling operation |  |  |
|---------|--------------|---------------|--|-----------------------------|--|--|
|         | Probability  | Expected      | Probability                            | Expected                    |  |  |
|         |              | Returns       | 1.000000000000000000000000000000000000 | Returns                     |  |  |
|         |              | (Rs millions) |  | (Rs millions)               |  |  |
| Success | 0.75         | 800           | 0.85                                   | 700                         |  |  |
| Failure | 0.25         | 200           | 0.15                                   | 350                         |  |  |

If the corporation do not bid or loose the contract, they can use Rs 6000 million to modernize their operation. This would result in a return of either 5 % or 8 % on the sum invested with probabilities 0.45 and 0.55. Construct a decision tree and draw the conclusion.

(12)