

PM 01

Roll No.

Total No. Of Questions: 02

Total No. of Printed Pages: 1

Duration (hrs):- 2 hrs

Maximum Marks: 30

Note: All questions are compulsory.

Q1:- Attempt any two questions. Each Question Carries 5 Marks [5x2=10]

- What is Henry Fayol's contribution to management theory?
- 'Handling Change is an integral part of effective management' Discuss.
- 'Despite their short comings, Committees are an important device for management. Critically examine the validity of this statement & state the prerequisites for successful use of committees?
- Why are effective interpersonal skills important to a manager's success?

Q2:- Attempt any two questions . Each question carries 10 Marks [10x2=20]

- Compare and contrast the various types of departmentalization, including functional, product, customer, geographic and process?
- What types of planning do you do in your personal life? Describe these plans in terms of being (a) strategic / operational, (b) short or long term, and (c) single use or standing?
- 'The objective function of a business is to maximize profits. It has nothing to do with the social responsibilities.' Do you agree with this? Explain
- Discuss Group Decision Making Techniques?
- Case study:**

Leadership is about power and influence. The use or misuse of power can generate ethical questions about what's right and what's wrong. Read through the following situation and answer the questions at the end.

→ Your boss has been dissatisfied with the way one of your colleagues is handling a project and she has reassigned the project to you. You've been told to work with this colleague to find out what he has done already, discuss any other necessary information that he might have, and to prepare a project report by the end of the month. However, your colleague is pretty angry and upset over the reassignment and hasn't provided you with the information you need to even start, much less complete, the project. You won't be able to meet your deadline unless you get this information.

Questions:

- Do you see any ethical dilemma in this situation? Explain.
 - What type of power does your colleague appear to be using? What type of influence could you possibly use to gain his cooperation?
 - If you were involved in this situation, what would you do?
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