

BDO 03

31.10.2007

Roll No

Total number of printed pages: 02

Total number of questions : 7

Maximum marks : 50

Duration (hrs): 03

- Notes: 1. Q 7 is compulsory
2. Answer five questions in all.
3. All questions carry equal marks

Q 1(a). Explain Bruce Tuckman's four stage model of group formation.

Q 1(b). You are required to choose a team from the employees of your organization to find new ways to increase productivity. What is the manner in which you will make your choice and why?

Q 2(a) Why are interpersonal relationships important in an organization? Discuss giving examples.

Q 2(b) Enumerate the stages of relationship formation and explain these in detail.

Q 3(a) What do you understand by the concept of REBT. Explain giving an example.

Q 3(b) Discuss how you will use REBT to assist a colleague in your team who has been a star performer but who is going through a personal crisis at present and is finding it difficult to cope. This individual has a low tolerance level as regards dishonesty and needs to be more practical in real life issues.

Q 4(a) What do you understand by the term "Emotional Quotient" Explain giving examples.

Q 4(b) Devise a method to evaluate the Emotional quotient as a numerical value for the employees of your organization. You may use any kind of scale.

- Q 5(a) Explain what the concept of “Transactional Analysis” signifies? Elaborate giving examples.
- Q 5(b) Give examples of three transactions to include at least one crossed transaction and include all three ego states in these three transactions.
- Q 6(a) What is meant by Behavioural modification? How does it relate to the concept of Social Learning?
- Q 6(b) Give any two practical applications of examples of how the theory of Behavioural Modification can be used in every day life.
- Q 7(a) Write short notes on (any four)
- (a) Games people play.
 - (b) Goleman’s five emotional competencies.
 - (c) Attributes of good listening.
 - (d) Team building ingredients.
 - (e) The two types of mental processes in MBTI
 - (f) Single and double loop learning.