Roll No.

Total No. of Printed Pages: 1

Total No. of Questions: 5

Maximum Marks: 30 (Section - I)
+ 30 (Section II)
- I

60 Total

Duration (hrs):

Section - I

Note:

1. Answer any 3 out of the following 5 questions

2. Each question carries 10 marks

3. Section I & II to be solved on SEPARATE Answer Book.

- 'The focus of OB is interdisciplinary.' Do you agree with this statement? 1. Justify.
- 2. As a manager, what are the important lessons that you draw from the 'Hawthorne Experiments'?
- 3. You are HR manager of an IT firm. What efforts will you take to enhance job satisfaction among your employees?
- 4. Discuss in detail the 'Big Five Personality Model'.
- Explain the following concepts with reference to perception:-5.
  - Selective Perception a.
  - b. Halo Effect

Roll No.:

Total No. of Questions : Six

Maximum Marks: 30

## Note:

- 1. Attempt any three questions.
- 2. Each question carries equal marks

## SECTION II

- Q1 Define Group. What are the different types of Groups? Explain essential Group Properties which affects group performance?
- Q2 You are working as a manager of 'Shreeram Group Ltd.' Your company is facing high individual & group conflicts, what strategies will you adopt to resolve a conflict?
- Q3 What are the six key elements that defines an organizational Structure? Discuss the different forms of Organizational Structures?
- Q4 "Leader make a real difference in an organization's performance." Do you agree with this statement. Explain with the help of corporate examples.
- Q5 You are a Area Manager for an International Company which deals in Phrama (Instruments, After 4 excellent year, sales in your territory are off by 35% this year. Describe defencisive responses you might use to reduce the potential negative consequences of this decline in sales.
- Q6 Because of the global meltdown 'Sheela Co. Ltd.' has to undergo structural change. As an OD expert, they asked your opinion on this matter. What Organisational Development Techniques you will suggest? Which Techniques you will select as an expert & Why?

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