

Roll No.:

Total No. of Questions: Six

Duration (Hrs): 3 Hrs

Total No. of Printed Pages: One

Maximum Marks: 60

**CPM 03**

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Note:

1. Attempt any Five questions.
  2. Each question carries equal marks
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Q1. Explain the concept of competence and competency at work. Discuss how we can measure or map the competencies.

Q2. Design 3 level competency dictionary for any departmental Head.

Q3. What is an Assessment centre? Explain the role of assessor in Assessment Centre?

Q4. Explain the various methods of performance Appraisal. If you are appointed as Assessment Centre Head for assessing competencies of Marketing Professionals which methods will you select and why?

Q5. Manager or Departmental Head plays a vital role in career planning and development of an employee. Do you agree / disagree. Why?

Q6. Short Notes (Any Two)

- a. Legal Perspective in Performance Appraisal
- b. Appraisal Interview
- c. Types of Competencies
- d. Performance Management