

VPM's  
Dr. V. N. BRIMS, Thane  
Programme: PGDM (2014-16) Fourth Batch  
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Subject : Quantitative Techniques

Roll No.	:	Marks	: 60 Marks
Total No. of Questions	: 7	Duration	: 3 Hours
Total No. of printed pages	:	Date	: 22/9/2014

Note: Q1 is compulsory and solve any FOUR from the remaining SIX questions. Q.1) comprises of 2 sub questions Q.1.a] and Q.1.b] 10 marks each.

Q1) 20 Marks (Compulsory).

**Q.1.a] Multiple choice questions. Write the correct option in the answer sheets.(10 Marks)**

- In a study of discrimination at work against pregnant women, women were asked to rate their experiences on a scale of 1 to 10. A rating of 1 signifies nearly no discrimination where as a rating of 10 signifies very high level of discrimination. This is best described as an example of \_\_\_\_\_ data.  
a. Ordinal                      b. Ratio                      c. Interval                      d. Nominal
- A sample of 25 women has been asked to give their opinion on the smoothness of their skin before and after using a moisturizing body lotion in the market. The women were given a "ten point rating scale" to judge the difference. The proper statistical test for examining the data is  
a. Regression analysis                      c. ANOVA  
b. t-test for 2 Dependent Samples                      d. Z-test
- HUL wants to see if there is any relationship between color of detergent powder and income groups of the consumers. To do this they have classified the target market in to low, mid and high income segments. The colors of detergents selected are yellow, blue and white. In effect they have one ordinal (income group) and one nominal variable(color of detergent). The type of the test for analysis is:  
a. ANOVA I                      b. Z test                      c. Multiple Regression                      d. Chi Square
- A consultant performed regression analysis for purchase factors for a laptop, where he found  $r = 0.8$ . The model is  
a. Weak                      b. Moderate                      c. Strong
- The measure of central tendency that can be used on a ratio data is  
a. Mean                      b. Median                      c. Mode                      d. All of the above
- For a normally distributed data set **"About 68.27% of the values lie within 1 standard deviation of the mean. Similarly, about 95.45% of the values lie within 2 standard deviations of the mean. Nearly all (99.73%) of the values lie within 3 standard deviations of the mean."**

The above result is an outcome of which of the followings principles in statistics

- a. Chebeyshev's Lemma
  - b. Central Limit Theorem
  - c. Empirical Rule
  - d. Baye's Theorem
7. The Special Rule of Multiplication is used when the two events are
- a. Independent Events
  - b. Mutually Exclusive events
  - b. Events based on subjective probabilities
  - d. None of the above
- 8, 9 & 10) **Note:** This question is for 3 marks and No marks will be given if calculations are not shown

Suppose that a researcher wishes to estimate the average height (denoted by  $\mu$ ) in a population. He wants the error of estimation to be less than 1.5 cm with a level of significance of 0.05. Suppose that a previous study reveals the population standard deviation as 10 cm. *The required sample size would be approximately equal to*

- a. 171
- b. 100
- c. 151
- d.271

Q.1.b.]**For the following two cases** (1) State the null and alternative hypothesis, (2) State the test to be used for a particular case. (3) State the decision as to accept or reject Ho (4)State your decision and (5) State the business Implication

(i) Two cities, Bradford and Kane are separated only by the Conewango River. There is competition between the two cities. The local paper recently reported that the mean household income in Bradford is \$38,000 with a standard deviation of \$6,000 for a sample of 40 households. The same article reported the mean income in Kane is \$35,000 with a standard deviation of \$7,000 for a sample of 35 households.

Calculated value of test statistic = 1.98  
p-value = 0.0639

At the 0.01 significance level can we conclude the mean income in Bradford is more? (5 Marks)

(ii) According to a study conducted for Gateway Computers, 59% of men and 70% of women say that weight is an extremely/very important factor in purchasing a laptop computer. Suppose this survey was conducted using 374 men and 481 women.

An appropriate hypothesis testing was done and following results were obtained.

Calculated value of test statistic = -3.35  
p-value = 0.00004

Do these data show enough evidence to declare that a significantly higher proportion of women than men believe that weight is an extremely/very important factor in purchasing a laptop computer using a 5% level of significance.(5 Marks)

**Attempt Any FOUR from the Remaining SIX Questions**

**Q2) Any two from (a) or (b) or (c) ————— (5x2) = 10 Marks**

Q.2. a) You are working for the transport manager of a call center which hires cars for the staff. You are interested in the weekly distances covered by theses cars. The data for the same is as follows:



production methods have been introduced and new employees hired. A sample of 50 desks is studied. The VP of manufacturing would like to investigate whether there has been a change in the weekly production of the Model A325 desk. Test the hypothesis at the level of significance of 0.01.

b) A survey was taken of U.S. companies that do business with firms in India. One of the questions on the survey was: Approximately how many years has your company been trading with firms in India? A random sample of 44 responses to this question yielded a mean of 10.455 years. Suppose the population standard deviation for this question is 7.7 years. Using this information, construct a 90% and 95% confidence interval for the mean number of years that a company has been trading in India for the population of U.S. companies trading with firms in India.

c) An economist wanted to find out if there was any relationship between the unemployment rate in the country and its inflation rate. The data gathered from 7 countries for the year is as follows:

<b>Unemployment rate (%)</b>	4	8.5	5.5	0.8	7.3	5.8	2.1
<b>Inflation rate (%)</b>	3.2	8.2	9.4	5.1	10.1	7.8	4.7

Find the Spearman's Rank correlation coefficient (denoted as  $\rho$ ) and give your comments?

**Q5) Any two from (a) or (b) or (c) ————— (5x2) = 10 Marks**

a) A packaging device is set to fill detergent powder packets with a mean weight of 5 Kg and S.D. of 0.21 kg. A random sample of 100 packets is chosen at random and the average weight was noted as 5.03 kg. Can we conclude that the mean weight of the produced packets has increased? Test the hypothesis at 5% level of significance.

**b) Write a short note on any two of the following:**

- (i) Normal Distribution and its application in business
- (ii) Binomial Distribution & its application in service industry like Insurance, Restaurants etc
- (iii) Poisson Distribution and its application in various business processes.

c) The claims department at Wise Insurance Company believes that younger drivers have more accidents and, therefore, should be charged higher insurance rates. Investigating a sample of 1,200 Wise policyholders revealed the following breakdown on whether a claim had been filed in the last three years and the age of the policyholder. Is it reasonable to conclude that there is a relationship between the age of the policyholder and whether or not the person files a claim? Use L.O.S as 0.05  
(If value for  $\chi^2_{tab} = 7.81$ )

<b>Age Group in years</b>	<b>No Claim</b>	<b>Claim</b>
16 up to 25	170	74
25 up to 40	240	58
40 up to 55	400	44
55 or older	190	24
<b>Total</b>	<b>1,000</b>	<b>200</b>

**Q6) Any two from (a) or (b) or (c) ————— (5x2) = 10 Marks**

a) The Construction Labor Research Council lists a number of construction labor jobs that seem to pay approximately the same wages per hour. Some of these are bricklaying, iron working, and crane operation. Suppose a labor researcher takes a random sample of workers from each of these types of construction jobs and from across the country and asks what are their hourly wages. The survey yields the following data

Bricklaying	Iron working	Crane Operation
19	26	16
17	21	23
20	16	23
24	22	20
19	23	27
22	19	23
21	18	26

Using ANOVA, at 0.05 level of significance can we conclude there is a significant difference in mean hourly wages for these three jobs? (Critical Value for  $f = 3.55$ )

b) Some people drink coffee to relieve stress on the job. Is there a correlation between the number of cups of coffee consumed on the job and perceived job stress?

Suppose the data shown represent the number of cups of coffee consumed per week and a stress rating for the job on a scale of 0 to 100 for nine managers in the same industry.

Cups of Coffee per week	25	41	16	0	11	28	34	18	5
Job Stress	30	85	35	45	30	50	65	40	20

- (i) Find the regression equation of above given data
  - (ii) If a person perceived stress at work is 70, then find the expected number of cups of coffee he would consume in week.
- c) Write short note on "Application of ANOVA and Regression in Business Management".

**Q7) Any two from (a) or (b) or (c) ————— (5x2) = 10 Marks**

a) IMRB, a name in Market Research Company has been approached by Bose Speakers to conduct a research to analyze the effectiveness of the sales staff in their outlets. Kindly suggest how IMRB as a researcher should sample their target respondents for the study. Which of the probabilistic or non-probabilistic sampling should they use or not use? Justify with in each of the cases.

b) A company wants to forecast its sales for the coming financial year. Kindly recommend which of the tools of time series data analysis they should use. Reason your recommendations in each of the methods in brief.

c) Write short note on "Application of Quantitative Techniques in Management".

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List of Concepts and their formulas in Quantitative techniques / Business Statistics

Sr. No	Concept	Formula
1	<b>Summation</b> a. Summation of n numbers	$\sum_{i=1}^n x_i = x_1 + x_2 + x_3 + \dots + x_n$ <p>Simply as,</p> $\sum x = x_1 + x_2 + x_3 + \dots + x_n$
2	<b>Arithmetic Mean</b> a. <b>Ungrouped Data</b> i) <b>Population Mean</b>  ii) <b>Sample Mean</b>  b. <b>Grouped Data</b>	$\mu = \frac{\sum x}{N}$ $\bar{x} = \frac{\sum x}{n}$ $\bar{x} = \frac{\sum f * x}{\sum f}$
3	<b>Weighted Mean</b>	$\bar{x}_w = \frac{\sum x * w}{\sum w}$
4	<b>Geometric Mean</b>	$G.M = \sqrt[n]{Product\ of\ the\ n\ values} - 1$
5	<b>Median</b> a. <b>Ungrouped Data</b>  b. <b>Grouped Data</b>	$\left(\frac{n+1}{2}\right)^{th} \text{ observation in the data set}$ $Median = L + \left(\frac{\frac{N}{2} - C.F.}{F}\right) (i)$ <p>L: Lower Limit of the Median class  N: Total of all frequencies  C.F: Cum. Freq of the class preceding to the median class  F: Frequency of the median class  i : Class Interval</p>
6	<b>Mode</b> a. <b>Ungrouped Data</b>  b. <b>Grouped Data</b>	<p>Most Frequently Occurring observation in the data set</p> $Mode = L + \left(\frac{f_1 - f_0}{(f_1 - f_0) + (f_1 - f_2)}\right) * (i)$ <p>L: Lower Limit of the Modal class  i : Class Interval</p>

		$f_1$ : Frequency of the Modal Class $f_2$ : Frequency of the class after the modal class $f_0$ : Frequency of the class before the modal class
7	Quartiles	$Q_M = L + \left( \frac{\frac{M \cdot N}{4} - C.F.}{F} \right) (i)$ $Q_M$ : M <sup>th</sup> Quartile L: Lower Limit of the Quartile Class <i>i</i> : Class Interval N: Total of all frequencies C.F: Cum. Freq of the class preceding to the quartile class F: Frequency of the quartile class
8	Range	Max - Min
9	Inter-quartile Range	$Q_3 - Q_1$
10	Quartile Deviation	Quartile Deviation = $\frac{Q_3 - Q_1}{2}$
11	Coeff of QD	Coeff of QD = $\frac{Q_3 - Q_1}{Q_3 + Q_1}$
12	Mean Deviation	$MD = \frac{\sum  x - \bar{x} }{N}$
13	Standard Deviation (S.D.)	$\sigma = \sqrt{\frac{\sum f * x^2}{\sum f} - \left( \frac{\sum f * x}{\sum f} \right)^2}$ $\sigma = \sqrt{\frac{\sum f * x^2}{\sum f} - \bar{x}^2}$
14	Variance	$\sigma^2$
15	Coefficient of Variation	$CV = \frac{\sigma}{\mu} * 100$
16	Coefficient of Skewness a. Pearson's  b. Bowley's	$S_k = 3 (\mu - M) / \sigma$ $\mu$ : Arithmetic Mean, $\sigma$ : Standard Deviation M: Median  $S_k = \left( \frac{Q_3 + Q_1 - 2 * Q_2}{Q_3 - Q_1} \right)$
17	Addition Rule • General • Special (Mutually exclusive)	$P(A \text{ or } B) = P(A) + P(B) - P(A \text{ and } B)$ $P(A \text{ or } B) = P(A) + P(B)$
18	Multiplication Rule • General • Special (Independent)	$P(A \text{ and } B) = P(A / B) * P(B) = P(B / A) * P(A)$ $P(A \text{ and } B) = P(A) * P(B)$

19	Bayes Theorem	$P(A_1   B) = \frac{P(A_1)P(B/A_1)}{P(A_1)P(B/A_1) + P(A_2)P(B/A_2)}$
20	Expected value	$\mu = E(x) = \sum x_i * P(x_i)$
21	Variance	$\sigma^2 = V(x) = \sum (x_i - \mu)^2 * P(x_i)$
22	Binomial Distribution	$P(x = r) = {}^n C_r * p^r * q^{n-r}$ <p>Where  n: no. of trials  p: probability of success  q: 1-p</p> <p><math>E(X) = n * p</math>  <math>V(X) = n * p * q</math></p>
23	Poisson Distribution	$P(x = r) = \frac{m^r * e^{-m}}{r!}$ <p>n: no. of observations  r: no. of expected successes  p: Probability of the success  <math>m = n * p</math></p> <p><math>E(X) = V(X) = m</math></p>
24	Sample Mean $\bar{x} \rightarrow Normal Distribution$	$Z = \frac{\bar{x} - \mu}{\left(\frac{\sigma}{\sqrt{n}}\right)}$
25	Sample proportion $\hat{p} \rightarrow Normal Distribution$	$Z = \frac{\hat{p} - p}{\left(\sqrt{\frac{p * q}{n}}\right)}$ <p>Where  <math>\hat{p}</math> : sample proportion  P: Population proportion  q: 1 - p  n: sample size</p>
26	Confidence Interval for Population Mean ( $\mu$ )	$\left( \bar{x} - \frac{\sigma}{\sqrt{n}} * Z, \bar{x} + \frac{\sigma}{\sqrt{n}} * Z \right)$
27	Confidence Interval for Population Proportion (p)	$\left( p - \sqrt{\frac{p * q}{n}} * Z, p + \sqrt{\frac{p * q}{n}} * Z \right)$
28	Sample Size ❖ Mean  ❖ Proportion	$n = \left( \frac{Z * \sigma}{E} \right)^2$ $n = p * q \left( \frac{Z}{E} \right)^2$



29	Sample Mean $\bar{x} \rightarrow$ Normal Distribution	$Z = \frac{\bar{x} - \mu}{\left(\frac{\sigma}{\sqrt{n}}\right)}$
30	Sample proportion $\hat{p} \rightarrow$ Normal Distribution	$Z = \frac{\hat{p} - p}{\left(\sqrt{\frac{p \cdot q}{n}}\right)}$ <p>Where  <math>\hat{p}</math> : sample proportion  P: Population proportion  q: 1 - p  n: sample size</p>
31	Pearson's Correlation Coefficient	$r = \frac{\left(\frac{\sum x \cdot y}{n} - \bar{x} \bar{y}\right)}{\sigma_x \sigma_y}$
32	Spearman's Rank Correlation Coefficient	$\rho = 1 - \frac{6 \sum d^2}{n(n^2 - 1)}$
33	Regression equation of <ul style="list-style-type: none"> <li>• X on Y</li> <li>• Y on X</li> </ul>	$(x - \bar{x}) = \left(r \cdot \frac{\sigma_x}{\sigma_y}\right)(y - \bar{y})$ $(y - \bar{y}) = \left(r \cdot \frac{\sigma_y}{\sigma_x}\right)(x - \bar{x})$
34	Chi Square	$\chi_{cal}^2 = \frac{\sum(O - E)^2}{E}$