# Chp.5 Consumer choice and economic behavior.

### What is marginal product?

• *Marginal product* is the additional output that will be forthcoming from an additional worker, other inputs remaining constant.

### What is Average product?

• Average product is calculated by dividing total output by the quantity of the output.

#### A Production Table

Number of workers	Total output	Marginal product	Average product	
0 1 2	0 4 10	<ul><li>4</li><li>6</li><li>7</li></ul>	<u> </u>	Increasing marginal returns
3 4 5 6 7	17 < 23 < 28 < 31 < 32 <	/ 6 // 5 // 1 // 0	5.7 5.8 5.6 5.2 4.6	Diminishing marginal returns
8 9 10	32 < 30 < 25	\[ \begin{aligned}     & 2 & \\	4.0 3.3 2.5	Diminishing absolute returns

- The law of diminishing marginal productivity is an important element in all real-world production processes.
- Both marginal and average productivities initially increase, but eventually they both decrease.

• This means that initially the production function exhibits increasing marginal productivity.

- Then it exhibits diminishing marginal productivity.
- Finally, it exhibits negative marginal productivity.

• The most relevant part of the production function is that part exhibiting diminishing marginal productivity.

• The *law of diminishing marginal productivity* states that as more and more of a variable input is added to an existing fixed input, after some point the additional output one gets from the additional variable input will fall.

• This law is true since, as a firm adds more and more workers, they must share the existing machines, so the marginal product of the machines increases while the marginal product of the workers decreases.

#### The Costs of Production

- There are many different types of costs.
- Invariably, firms believe costs are too high and try to lower them.

#### Costs of Production

- Fixed Costs,
- Variable Costs, and
- Total Costs

## Fixed Costs, Variable Costs, and Total Costs

- *Fixed costs* are those that are spent and cannot be changed in the period of time under consideration.
- In the long run there are no fixed costs since all costs are variable.
- In the short run, a number of costs will be fixed.

### Fixed Costs, Variable Costs, and Total Costs

• Workers represent *variable costs* — those that change as output changes.

## Fixed Costs, Variable Costs, and Total Costs

• The sum of the variable and fixed costs are total costs.

$$TC = FC + VC$$

### Costs of Production: Average Costs

- Average Total Cost, Average Fixed Cost, and Average Variable Cost
- Average costs are costs per unit of output

• Much of the firm's discussion is of average cost.

• Average total cost (often called average cost) equals total cost divided by the quantity produced.

$$ATC = TC/Q$$

• Average fixed cost equals fixed cost divided by quantity produced.

$$AFC = FC/Q$$

• *Average variable cost* equals variable cost divided by quantity produced.

$$AVC = VC/Q$$

• Average total cost can also be thought of as the sum of average fixed cost and average variable cost.

$$ATC = AFC + AVC$$

The Cost of Producing Earrings										
Output	FC	VC	TC	MC	AFC	AVC	ATC			
3	50	38	88		16.67	12.66	29.33			
4	50	50	100	12	12.50	12.50	25.00			
9	50	100	150		5.56	11.11	16.67			
10	50	108	158	8	5.00	10.80	15.80			
16	50	150	200		3.13	9.38	12.50			
17	50	157	207	7	2.94	9.24	12.18			
22	50	200	250		2.27	9.09	11.36			
23	50	210	260	10	2.17	9.13	11.30			
27	50	255	305		1.85	9.44	11.30			
28	50	270	320	15	1.79	9.64	11.42			

### **Thanks**