VPM's
DR VN BRIMS, Thane
Programme: PGDM (2017-19) (Finance)
Fourth Trimester Examination September 2018

| Subject | Strategic Cost Management |  |  |
| :--- | :--- | :--- | :--- |
| Roll No. |  | Marks | 60 Marks |
| Total No. of Questions | 7 | Duration | 3 Hours |
| Total No. of printed pages | 3 | Date | 26.09 .2018 |

## Note: Q1 is compulsory and solve any FOUR from the remaining SIX questions.

Q. 1 (a) A company manufactures three products using same plant and machinery. The important cost data relating to these products is given below for the year ended 31.12.2017.5 Marks
(Rs.)

| Particulars | Product A | Product B | Product C | Total Cost |
| :--- | :--- | :--- | :--- | :--- |
| Direct labour hours per unit | 3.5 | 4.5 | 5.5 | -- |
| Direct labour cost | $18,00,000$ | $32,00,000$ | $26,00,000$ |  |
| Machine hours per unit | 7.0 | 8.5 | 6.5 | -- |
| Indirect labour | -- | -- | -- | $42,00,000$ |
| Depreciation of machinery | -- | -- | -- | $35,00,000$ |
| Set-up costs | -- | -- | -- | $5,04,000$ |
| Order handling cost | -- | -- | -- | $1,44,000$ |
| Numbers of orders handled | 55 | 45 | 35 |  |
| Number of set-ups | 5 | 4 | 3 |  |
| No. of units produced | 1000 | 1200 | 1500 |  |

Calculate the absorption of production overheads to each product by using
i. Traditional costing method (by direct labour cost)
ii. Activity-Based Costing method (by suitable cost drivers)
(b) The following data are obtained from the records of a factory.

15 Marks

|  | Rs. | Rs. |
| :--- | :--- | :--- |
| Sales 4,000 units @Rs.25 each |  | $1,00,000$ |
| Materials consumed | 40,000 |  |
| Variable overheads | 10,000 |  |
| Labour charges | 20,000 |  |
| Fixed overheads | $\underline{18,000}$ | $\underline{88,000}$ |
| Net profits |  | $\underline{12,000}$ |

Calculate:
(i) The break-even point.
(ii) The sales needed to earn a profit of $20 \%$ on sales.
(iii) The extra units which should be sold to obtain the present profit, if it is proposed to reduce the selling price by $20 \%$
(iv) The selling price to be fixed to reduce its break-even point to 500 units under present conditions.
(v) The Margin of safety.

## Attempt Any FOUR from the Remaining SIX Questions

Q2) Any two from (a) or (b) or (c)
(5x2) = 10 Marks
a) (i) When volume is 3000 units, average cost is Rs. 4 per unit. When volume is 4000 units, average cost is Rs.3.50. The break-even point is 5000 units. Find the profit-volume ratio.
(ii) If margin of safety is $40 \%$ of sales, find fixed costs when profit is Rs.20,000.
b) ABC Enterprises has prepared a draft budget for the next year as follows:

| Quantity | 10,000 units |
| :--- | :---: |
| Sales price per unit | 30 |
| Variable cost per unit: | 8 |
| Direct Materials | 6 |
| Direct Labour | 1 |
| Variable overheads $(2$ hrs $\times 0.5)$ | 15 |
| Contribution per unit | $1,50,000$ |
| Budgeted Contribution | $1,40,000$ |
| Budgeted Fixed costs | 10,000 |
| Budgeted Profit |  |

The Board of Directors is dissatisfied with this budget and asks the manager to come up with an alternate budget with higher target profit figures. The manager reports back with the following suggestions that will lead to budgeted profit of Rs. 25,000 . The company should spend Rs. 28,500 on advertising \& set the target sales price up to Rs. 32 per unit. It is expected that the sales volume will also rise, in spite of the price rise, to 12,000 units.
In order to achieve the extra production capacity, however, the workforce must be able to reduce the time taken to make each unit of the product. It is proposed to offer a pay \& productivity deal in which the wage rate per hour is increased to Rs.4. The hourly rate for variable overhead will be unaffected.
Compute the target labour time required to achieve the target profit.
c) Distinguish between Cost Reduction \& Cost Control.

## Q3) Any two from (a) or (b) or (c) —__ (5x2) = 10 Marks

a) (i) A Company makes a single product which it sells at Rs. 10 per unit. Fixed costs are Rs. 48,000 per month and the product has a contribution to sales ratio of $40 \%$. In a period, when actual sales were Rs. $1,40,000$, compute the company's margin of safety in units.
(ii) The following details relate to product P of a manufacturing company:

| Level of activity (units) | $\mathbf{1 0 0 0}$ | $\mathbf{2 0 0 0}$ |
| :--- | :---: | :---: |
| Cost per unit (Rs.) : |  |  |
| Direct Materials | 4.00 | 4.00 |
| Direct Labour | 3.00 | 3.00 |
| Production Overheads | 3.50 | 2.50 |
| Selling Overheads | 1.00 | 0.50 |
| Total | $\mathbf{1 1 . 5 0}$ | $\mathbf{1 0 . 0 0}$ |

Compute total fixed cost and variable cost per unit.
b) Explain with examples different types of costs associated with quality of the product/ service.
c) Calculate Break Even Sales from the following information:

|  | Year I | Year II |
| :--- | :---: | :---: |
| Total Sales | ₹ 20,000 | ₹ 30,000 |
| Total Cost | ₹ 17,600 | ₹ 21,600 |

Q4) Any two from (a) or (b) or (c)
(5x2) = 10 Marks
a) (i) A company has capacity to produce 80,000 units and presently, it sells 20,000 units at Rs. 100 each. The demand is sensitive to selling price and it has been observed that every reduction of Rs. 10 in selling price, the demand is doubled. What should be the target cost at full capacity, if margin on sales is taken at $25 \%$ ?
(ii) The following are the cost data for two alternative ways of processing the clerical work for legal cases brought before the district court:

| Particulars | Semi-automatic | Fully automatic |
| :--- | :---: | :---: |
| Monthly fixed costs (Rs.) |  |  |
| Occupancy | 15,000 | 15,000 |
| Maintenance contract | 5,000 | 10,000 |
| Equipment lease | 25,000 | $1,00,000$ |
| Unit variable cost (per report) (Rs.) | 80 |  |
| Supplies | 60 | 20 |
| Labour | 60 |  |

Compute the cost indifference point.
b)H Ltd. manufactures three products. The material cost, selling price and bottleneck resource details per unit are as follows:

| Particulars | Product X | Product Y | Product Z |
| :--- | :---: | :---: | :---: |
| Selling price (Rs.) | 66 | 75 | 90 |
| Material \& other variable cost (Rs.) | 24 | 30 | 40 |
| Bottleneck resource time (minutes) | 15 | 15 | 20 |

Budgeted factory costs for the period are Rs. 2,21,600. The bottleneck resource time available is 75,120 minutes per period. Required:
(i) Company adopted throughput accounting and products are ranked according to 'product return per minute'. Select the highest rank product.
(ii) Calculate throughput accounting ratio and comment on it.
c) Distinguish between fixed budget \& flexible budget.

Q5) Any two from (a) or (b) or (c) (5x2) = 10 Marks
a) Distinguish between Value Engineering \& Value Analysis.
b) Write short note on "Kaizen Costing".
c) List the steps involved in target costing process. What are the advantages of target costing?

## Q6) Any two from (a) or (b) or (c) ——_ (5x2) = 10 Marks

a) Mention ten application areas of Operation Research in Strategic Cost Management.
b) A firm received an order to make and supply eight units of standard product which involves intricate labour operations. The first unit was made in 10 hours. It is understood that this type of operations is subject to $80 \%$ learning rate. The workers are getting a wage rate of Rs. 12 per hour.
i. What is the total time and labour cost required to execute the above order?
ii. If a repeat order of 24 units is also received from the same customer, what is the labour cost necessary for the second order?
c) What is Business Process Re-engineering (BPR)? Write steps of BPR suggested by Vakola et al (1998).

Q7) Any two from (a) or (b) or (c) (5x2) = 10 Marks
a) Explain briefly the major components of a Balanced Scorecard.
b) Mention five areas of cost reduction. Also state five techniques to be adopted in cost reduction.
c) What are the advantages of Activity Based Costing?

