



**Dr. V. N. Bedekar Institute of Management, Thane**  
**Teaching Plan (MMS)**  
**Academic Year (2018-2019)**

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Programme Name: MMS

Semester: II

Name of the subject: Developing Teams and Effective Leadership

Maximum marks: 100

No. of Sessions: 40 hours

Name of the Faculty: Sukhada Tambe

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Weblink:

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**Learning Objectives:**

- 1 Developing and managing a team
- 2 Understand how to adapt your leadership style to effectively lead and influence others
- 3 Strategies for coping with team challenges
- 4 Define your leadership philosophy and learn how to communicate it
- 5 Earning trust and building relationships
- 6 Leading virtual teams

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**Reference Books:**

- 1 Leadership – Warren Bennis
- 2 Organizational Behaviour – Ashwathapa
- 3 Personnel management – ArunMonappa
- 4 Management - Hellriegel, Slocum and Jackson
- 5 Leadership Theories – Composite
- 6 Organizational Behavior - Newstorm

**Plan:**

DR VN BRIMS/REC/ACA/05



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<b>Session No</b>	<b>Topics to be covered</b>	<b>Books referred/ Recommended/ References-Print/Articles/ News/Research papers/ Online database/ Software /Simulations used</b>	<b>Learning outcomes</b>	<b>Evaluation of Students understanding by MCQs, Quiz, Short Test</b>
1	Team Building	Organizational Behavior – Newstorm Organizational Behaviour - McShane	Types of Teams and Team Building Stages	Group Activity
2	Attitude	Organizational Behaviour – Stephen Robbins	To understand the importance of attitude for success in corporate world.	Discussion
3	Mind Mapping	<a href="http://www.tonybuzan.com">www.tonybuzan.com</a> How to mind Map By Tony Buzan	Students learn how to plot mind maps. Useful for them in all subjects and mind maps have important	Activity



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			applications in professional life.	
4	Perception	Organizational Behaviour – Stephen Robbins, Newstorm	To understand the role of perception in professional life and in decision making, how marketers use the concept of perception	Lecture, Video, discussion
5	Stress Management	<a href="http://www.mayoclinic.org/healthy-lifestyle/stress-management/">www.mayoclinic.org/healthy-lifestyle/stress-management/</a> <a href="http://www.heart.org/.../StressManagement/">www.heart.org/.../StressManagement/</a>	Reasons, effects on health Techniques to handle stress strategies to handle stress	Activity
6	Time Management	<a href="https://www.mindtools.com › Time Management/">https://www.mindtools.com › Time Management/</a> <a href="https://www.psychologytoday.com/basics/time-management">https://www.psychologytoday.com/basics/time-management</a>	Importance of time management Techniques for time	self evaluation questionnaire



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			management Effective management of time	
7	Transactional Analysis	transactional analysis by Eric Berne  I am Ok You are Ok by Thomas Harris	To understand  interpersonal  dynamics	Role Play  Self evaluation  questionnaire
8	Role of Leader in team development	Organizational Behavior – Newstorm  Organizational Behaviour - Hellriegel	Manage your team, your boss, and your colleagues more  effectively	Role Play
9	Creativity and Innovation	Workshop method	Help them to think  creatively and  develop mindset for  innovation	Activities
10	Art of using negotiations, power and influence	Organizational Behaviour by Stephen Robbins	Influencing others from a position of authority	Role play
11	Emotional Intelligence	Working with Emotional Intelligence - Daniel  Goleman	Importance of  emotional intelligence	Discussion  Self evaluation



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			for managers Decision making with emotional intelligence	questionnaire
12	Leading Virtual Teams	2018 Trends in High-Performing Global Virtual Teams- <a href="https://content.ebulletins.com/hubfs/C1/Culture%20Wizard/LL-2018%20Trends%20in%20Global%20VTs%20Draft%2012%20and%20a%20half.pdf">https://content.ebulletins.com/hubfs/C1/Culture%20Wizard/LL-2018%20Trends%20in%20Global%20VTs%20Draft%2012%20and%20a%20half.pdf</a> Organizational Behaviour by Stephen Robbins	Importance of virtual teams Virtual teams are imperative and unavoidable in today's era Strategies for leading a virtual team	Role play
13	Leadership, decision making	Movie screening – Twelve Angry Men	Perception, scenario building, decision making, leadership	Discussion
14	Student Presentations			
15				



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**Practical Approach : Other activities**

<b>Sr. No.</b>	<b>Activity Name</b>	<b>Topic Covered</b>	<b>Learning outcomes</b>	<b>Source</b>
1	Role Play	Art of using negotiations	Better perspective and practical experience of negotiations	
2	Industry Visit			
3	Academic Projects			
4	Book Review			
5	Group Discussion	Perception	To understand how perception influences decision making	
6	Business Quiz / Business News sharing			
7	Videos / Simulation			
8	Use of Softwares and Labs			
9	Any other activity			



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**Student centric methods, such as experiential learning, participative learning and problem solving methodologies are used for enhancing learning experiences: -**

Group activities

**Use of ICT for effective teaching with Learning Management Systems (LMS), E-Learning resources etc.: -**

**Innovation and Creativity in teaching- learning: -**

Workshop on Creativity and Innovation

**Suggestions (if any) to students on subject related Certificate/Diploma or Add-on program: -**

1. Six thinking hats
2. PRISM Brain map (DR VN BRIMS will conduct the same)





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**Evaluation:**

**Internal:**

<b>Component</b>	<b>Details</b>	<b>Marks</b>
Class Test		
Presentation		10
Case Study		10
Participation		5
Others: Attendance		5
Group Activity		10

**Signature of Faculty**

**Signature of the Co-ordinator**