

Programme: MMS / PGDM

Name of the Course: Perspective Management

Maximum marks: 100 No. of Sessions: 15 sessions of 3 hours each

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Weblink:

Learning Objectives:

- To provide a holistic perspective of the various aspects of Management
- To encourage the students to think on the practical aspects of management

Reference Books:

- 1. Essentials of Management : Harold Koontz and Heinz Weirich
- 2. Management : Stoner, Freeman and Gilbert
- 3. Management, Text and Cases : VSP Rao and V Hari Krishna

Plan:

Session No	Topics to be covered	Pedagogy	Remark
	Management Defined, Efficiency and	Lecture, Class Discussion	
	Effectiveness, Management: Art or	and Case Studies	
	Science, Characteristics of Management,		
1	Functions of Management, Who is a		
I	manager, Organisational levels and		
	functions, Managerial Roles		
	Case Study: Where did Ahmad go wrong		
	Case Study: Left or Right		
2	Recap of Lecture 1	Lecture, Class Discussion	
	Managerial Skills and Skill Distribution at	and Case Study	

	various levels of Management	
	Class Discussion: Is Managing People	
	Easy?	
	Case Study: Rajiv Beri's diary	
	Internal Test	Lecture, Internal Test, Class
	Evolution of Management Thought/	Discussion and Class
3	Theory – Classical Theories, Human	activity
5	Resources Approach	
	Class Activity: Activity Break up for	
	GANTT chart preparation	
	Evolution of Management Thought/	Lecture, Class Discussion
	Theory – Quantitative Approach, Modern	and Class Activity
	Approaches	
	Management and Society: An	
4	organization and its external environment	
·	Global Management/ International	
	Business	
	Class Discussion: Important aspects of	
	Management Today	
	Class Activity: Drawing up the task and	
	general environments for McDonalds	
	Global Management, International	Lecture, Class Discussion
	Business Environment, MNC's,	
5	Management Orientations towards	
	International Business – EPRG	
	framework,	
	Cultural and Country Differences	Lecture, Class Discussion
G	Forms of International Business	and Group Case Study
6	Group Case Study Presentation:	Presentation
	International Business Environment	
7	Planning – Nature/ Purpose/ Objectives/	Lecture, Class Discussion

	Academic Ye	ar (2014-15)
	Types of Plans	and Group Case Study
	Organising – Organisational Structure,	Presentation
	Departmentation, Coordination,	
	Motivation	
	Group Case Study Presentation on	
	International Business Environment	
	Motivation, Leadership, Group Decision	Lecture, Class Discussion
8	Making, Committees, Communication,	and Group Case Study
0	Group Case Study Presentation on	Presentation
	Planning	
	Controlling – System and Process of	Lecture, Class Discussion
	Controlling, Control Techniques and	and Group Case Study
9	Information technology	Presentation
	Group Case Study Presentation on	
	Leadership	
	Entrepreneur v/s Manager – Risk and	Lecture, Class Discussion
	Rewards	and Group Case Study
10	Class Discussion on Entrepreneurship	Presentation
	Group Case Study Presentation on	
	Communication/ Leadership	
11	Internal Test on Topics Covered to date	Internal Test and Group
11	Group Case Study Presentation	Case Study Presentation
	Strategic Management – Definition,	Lecture, Class Discussion
	Classes and levels of Decision, Strategic	and Group Case Study
12	Decision Making, Relevance of Strategic	Presentation
	Management, Benefits	
	Strategic Management COntd	Lecture, Class Discussion
13	Group Case Study Presentation on	and Group Case Study
10	Strategic Decision Making	Presentation
	Class Activity on Group Decision Making	
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	Social Responsibility of Management	Lecture, Class Discussion			
14	Change Management	and Group Case Study			
	Crisis Management	Presentation			
	Group Case Study Presentation on Social				
	Responsibility and Ethics				
	Total Quality Management	Lecture, Class Discussion			
15	Stress Management	and Group Case Study			
	Group Case Study Presentation on	Presentation			
	Change Management/ Crisis Management				

Evaluation:

I) Internal:

Component	Details	Marks
Class Test	2-3 class tests held over the term. Either Average performance or best of tests given would be used to arrive at the final score	20
Presentation, Assignment etc.	Group Presentations and Assignments based on topics covered. Presentations could be based on Case Studies or Analysis of a certain topic. Students would be graded based on presentation content and creativity, presentation delivery, aids used and ability to answer questions effectively	10
Class Participation	Participation in class, general awareness, articulation of issues during class discussion and ability to think through and analyse issues whilst discussing questions posed in class. Attendance would also be factored in.	5
Student Conduct	Overall conduct, body language, leadership qualities	5

II) <u>External:</u> (*Sample questions*)

One Case Study relevant to topics covered in Class – 20 marks Questions based on syllabus and application thereof.

Eg.

- 1. Examine each of the following statements critically and give your views on the same:
 - (a) Management is regarded as an art by some and a science by others
 - (b) Management is process of achieving goals and objectives effectively and efficiently through and with the people.
- 2. Describe how managerial jobs differ according to hierarchical level. What are the implications for managers?
- 3. Are managerial effectiveness and managerial efficiency related concepts? If so how?

Signature of Faculty

Signature of Co-ordinator