



Dr. V. N. Bedekar Institute of Management Studies, Thane
Teaching Learning Plan - MMS
Academic Year: 2020-2021

Programme: MMS Semester: I Specialisation: Period: Jan 2021 – Mar 2021
Course Code: MMS-
Name of the subject: Personal Grooming & Effectiveness
Maximum marks: 100 (60+40) No. of Sessions: 13 (Total 40 hrs)
Name of the Faculty: Prof Kanchan Akshay
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Program Outcomes (PO)	Course Outcomes (CO)
<ol style="list-style-type: none">1. Nurture leadership skills, team-membership skills and mutual trust.2. Demonstrate decision-making ability.3. Ability to develop culture of technology-usage.4. Inculcate social sensitivity among students.5. Integrate and apply business knowledge and management techniques for problem-solving/ analytical skills.	<ol style="list-style-type: none">1. To understand one's own personality and enhance the same2. To apply the techniques of verbal and non-verbal communication and implement the same at personal and professional level.3. To understand how to create powerful teams and work collaboratively4. To apply the strategies which would help in managing stress and making more productive.

Reference Books:

1. Super Self: Doubling Your Personal Effectiveness by Charles Given
- 2 The 3 Pillars of Personal Effectiveness by Troels Richte
3. The 7 Habits of Highly Effective People: Powerful Lessons in Personal Change by Stephen R. Covey
- 4 Personality Development and Soft skills by BarunMitra

A. Plan:

Sess ion No.	Planned Date	Topic	Ref. Study Material	Course Outcomes
1	28/01/21	Know Yourself- Self Discover	Personality Development and Soft skills by BarunMitra	To understand oneself – abilities, strengths, Values
2	4/02/21	Grooming- Corporate Etiquette and Manners	Personality Development and Soft skills by BarunMitra	To enhance corporate and social Image, learning grooming basics and personal hygiene.
3	11/02/21	The Art of Listening	Personality Development and Soft skills by BarunMitra	To understand the key role of listening and work effectively with customers, and be a valuable team member.
4	18/02/21	Verbal & Non-verbal	Personality	To develop an Ability to



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		Communication- Body Language and art of Speaking	Development and Soft skills by BarunMitra	communicate competently in groups and organizations
5	25/02/21	Developing Positive Attitude and Values	Personality Development and Soft skills by BarunMitra	To understand various dimensions of attitude and how can they be used in personal and professional life.
6	4/03/21	Class Test and Case Study	Personality Development and Soft skills by BarunMitra	
7	18/03/21	GD & PI Skills	Personality Development and Soft skills by BarunMitra	To inculcate these important skills which are used during selection process
8	25/03/21	Written Business Communication- CV & Resume Writing	Personality Development and Soft skills by BarunMitra	Understand and write a functional resume , versus a chronological resume, writing cover letters
9	1/04/21	Team Building & Team Management	Personality Development and Soft skills by BarunMitra	Enhance capabilities to lead and succeed and for that you need to be a good team player
10	8/04/21	Time Management	Personality Development and Soft skills by BarunMitra	To Identify time management strategies which results in overall productivity
11	15/04/21	Stress Management	Personality Development and Soft skills by BarunMitra	To develop an Ability to deal with stress and pressure effectively
12	22/04/21	Career Planning (Class Test)	Personality Development and Soft skills by BarunMitra	To learn to develop a personal professional plan
13	29/04/21	Presentations		

B. Practical Approach: Other activities

Sr. No.	Activity Name	Topic Covered	Learning Outcome	Source
1	Case study	Team Building,		HBR, Human



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		Career Planning, Listening Skills		Capital
2	Academic Projects			
3	Group Discussion	Current Affairs and Business Management		Company Trends
4	Role Play			
5	Industry Visit			
6	Business Quiz / Business News sharing	End of every session		MCQ's made from syllabus
7	Videos / Simulation	Short videos		Youtube
8	Use of Software and Labs			
9	Any other activity			

C. Innovative Pedagogy adopted: The teaching pedagogy would be gamification method where students would be involved in lot of activities along with learning

D. Industrial sector focused through the course:

i) NA

E. Types of job profile available in the sector:

Since grooming is an essential skill it would be a part of varied job profiles.

F. Skill sets for the given job profiles as learning outcomes of the course:

NA



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Prepared by: Prof Kanchan A

Approved by:

Faculty

Specialisation Head

Date: 8th Jan 2021

Date:

A. Execution:

Session No.	Actual Date	Topic Covered	Evaluation Method	Case Study Ref.	Quiz Ref.	CR Sign

B. Evaluation:

Component	Details	Marks
Presentations	Mandatory	10
Class Tests	Mandatory (MCQ, Descriptive, etc)	20
Attendance & Active Participation	Mandatory	5
Overall Conduct	Mandatory	5
Final Exam	Mandatory	60

Comments / Suggestions / Recommendations:



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Suggestions (if any) to students on subject related Certificate/Diploma or Add-on program: -

Signature of Faculty

Signature of Co-ordinator