



Dr. V. N. Bedekar Institute of Management Studies, Thane
Teaching Learning Plan - PGDM
Academic Year: 2020-2021

Programme: MMS Semester: III Period: August 2020 to Dec 2020
Course Code : MMS
Name of the subject: Merger and Acquisition
Maximum marks: 100 (60+40) No. of Sessions:14 (total 30 hrs)

Name of the Faculty: Dipti Periwal
Mobile No: 9833667127 Email: dperiwal@vpmthane.org

Program Outcomes (PO)	Course Outcomes (CO)
<ol style="list-style-type: none">1. Nurture leadership skills, team-membership skills and mutual trust.2. Demonstrate decision-making ability.3. Ability to develop culture of technology-usage.4. Inculcate social sensitivity among students.5. Integrate and apply business knowledge and management techniques for problem-solving / analytical skills.	<ol style="list-style-type: none">1. Analyse Valuation and developing the ability to estimate the values.2. Analyse of the conceptual and strategic issues in M&A.

Reference Books:

B1 Mergers and Acquisitions: Strategy, Valuation and Integration by Ray K.G

B2 Prasanna Chandra , Corporate Valuation

B3 Damodaran, Valuation

A. Plan:

Session No.	Pl. Date	Topic	Ref. Study Material	Course Outcomes
1	05/08/2020	Introduction to Merger, acquisition. Types of Merger	B1, PPT	Understanding the various forms of business restructuring, the regulatory aspects and the M& A process
2	12/08/2020	Hostile Takeover	L&T and Mindtree Case	Application of Defensive strategies against a Hostile takeover
3	19/08/2020	M &A valuation and modelling calculation of firm value	Practical Problems on Valuation B3	Analyse a firm's value and ability to calculate EV



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4	26/08/2020	M &A valuation and modelling calculation of firm value Accretion and Dilution	Practical Problems on Valuation B3	Analyse a firm's value and ability to calculate EV
5	02/09/2020	Due Diligence and Failed Merger	Tata Corus and case lets of Failed Case B2	Analysis of Due diligence and Economic rationale
6	09/09/2020	Deal structuring and financial strategies Negotiations, payment and legal considerations, tax and accounting considerations, financing of the deal.	PPT B1 B2	Understand the different methods of financing, payment and tax considerations and other factors important for deal structuring
		Further Lectures by Siddhesh Soman Sir		

B. Practical Approach: Other activities

Sr. No.	Activity Name	Topic Covered	Learning outcomes	Source
1	Case study (current affairs)	<u>Strategic Growth</u>		<u>HBR Case</u>
2	Academic Projects	<u>Reasons for Failed Merger</u>		<u>Company data and published cases</u>
3	Group Discussion			
4	Role Play			



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5	Industry Visit			
6	Business Quiz / Business News sharing			
7	Videos / Simulation			
8	Use of Software and Labs	<u>Valuations</u>	<u>Application of valuation technique</u>	<u>Adv Excel</u>
9	Any other activity			

C. Innovative pedagogy adopted:

1. Use of Management tools in creating teaching notes for the published cases.
2. Use of Advance Excel for Modeling.

Prepared by:
Faculty- Dipti Periwal

Approved by:
Specialisation Head

Date:

Date:

A. Execution:

<u>Session No.</u>	<u>Actual Date</u>	<u>Topic Covered</u>	<u>Attendance %</u>	<u>Evaluation Method</u>	<u>Case Study Ref.</u>	<u>Quiz Ref.</u>	<u>CR Sign</u>

B. Evaluation:



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Component	Details	Marks
Presentations & Viva	Mandatory	5+5
Class Test (2 for PGDM)	Mandatory (MCQ, Descriptive, Etc)	20
Assignments / Others	Mandatory	5
Participation/Attendance	Mandatory	5
Final Exam	Mandatory	60

Suggestions (if any) to students on subject related Certificate/Diploma or Add-on program: -

Signature of Faculty

Signature of the Co-ordinator / ADC